



# **You deserve a choice!**

**Are you a current policyholder with T.H.E. Insurance?**

**Worried about being given only one policy option?**

**Unsure who actually represents you?**

## **...Now What?**

**As a current customer of T.H.E. Insurance your policy is being non-renewed due to your current agent no longer representing the company. As we all know, pilots need options to keep our insurance affordable and competitive. Aviation Insurance Resources (AIR) has entered into a partnership with T.H.E. and will continue to offer you the choice at your renewal. All it takes is an Agent of Record Letter (AOR).**

**The AOR process is very simple. Your signature is all that is required and we'll do the rest! Your coverage remains the same and you owe nothing! (Unless YOU choose to make a change!)**

- 1. Sign an AOR designating AIR to represent you. This can be done anytime during, or if you have lapsed, after your policy term.**
- 2. Once you have submitted the AOR to AIR, we will represent you in servicing, maintenance, and renewal of your insurance coverage moving forward. Not only will you have an active and experienced Hot Air Balloon pilot as your agent, you will have a team of aviation insurance professionals (all pilots) available to you; providing you with the peace of mind you deserve.**

**Note: T.H.E. Insurance Company cannot disclose any information or discuss your account with AIR without an AOR. This will not affect your ability to receive a quotation from any other insurance carrier.**

***Pilots Protecting Pilots***

**301-898-2120**

**WWW.AIR-PROS.COM/LTA**

**Aviation  
Insurance  
Resources®**



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# Lighter Than Air Insurance Program

## Agent of Record Letter (AOR)

Attention: All Insurance Companies:

Re: Current T.H.E. Insurance Company Policyholder

This is to certify that effective immediately, Aviation Insurance Resources, LLC (**AIR**) is my only authorized agent for the purpose of servicing my current policy with T.H.E. Insurance Company.

I understand that my T.H.E. Insurance company will allow representation of our insurance by only one agency, and that by signing this letter, I am terminating the ability of any other agency (including my current agent) to service, bind, or make changes to my existing policy. I do not authorize any insurance to be placed or bound on my behalf by any other agency without a full and complete quotation, and an accepted proposal.

This letter will remain valid until 30 days past the expiration of my coverage.

Please waive the customary five-day waiting period, as this Agent of Record Letter will not be rescinded.

Sincerely,

\_\_\_\_\_  
 Company Name (if applicable)

\_\_\_\_\_  
 Insured's Signature

\_\_\_\_\_  
 Date Signed

\_\_\_\_\_  
 Print Name

\_\_\_\_\_  
 Expiration Date – Or Unknown

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**Return to:** Aviation Insurance Resources (**AIR**)  
 P.O. Box 32  
 Frederick, MD. 21705  
[LTA@air-pros.com](mailto:LTA@air-pros.com) [www.air-pros.com/LTA](http://www.air-pros.com/LTA)  
 301-898-2120 or Fax 301-682-9793